



growth

Hexaware Technologies

Americas

Q2 - 2006



Q2 2006 Highlights

- Best Ever Quarter
 - \$ 40 M order book acquisition
 - 8 New Clients
 - Significant Client Proliferation
 - Highest Q-on-Q growth
 - Initiated Key Market Partnerships



Significant Client Wins

- One of World's largest Asset Management Company
- Several Outsourced Product Engineering Relationships
- Multiple ERP relationships



Outlook for Q3

- Large order book coverage for Q3 guidance
- Healthy pipeline of business growth from current accounts
- New Client Pipeline is one of best ever



Qualitative Factors

- Predictable Sales Engine – six quarters out planning and forecasting
- Key Accounts organization partitioned from market share acquisition teams
- Better Competitiveness in Strategic Sourcing Situations



Questions.....

-Thank You